

2017 BOMA MEMBERSHIP APPLICATION

LOCAL ASSOCIATION ADDRESS

Building Owners and Managers Association / Greater Buffalo
 465 Main Street, Suite 130
 Buffalo, NY 14203
 Office: 716.856.3801
 info@bomabuffalo.com

NOTE: Please return to local association's address at left. Dues information provided by local association.

LOCAL REPRESENTATIVE INFORMATION (PLEASE TYPE OR PRINT)

FIRST NAME	MIDDLE INITIAL	LAST NAME DESIGNATION(S)
TITLE		
COMPANY		
ADDRESS		
CITY	STATE/PROVINCE 9 DIGIT	ZIP/POSTAL CODE
TELEPHONE	Mobile Phone	FAX
TYPE OF BUSINESS		NUMBER OF YEARS IN FIELD

DEMOGRAPHIC INFORMATION (REQUIRED)

- | | | | | |
|---|---|---|---|--|
| 1. Occupation (check one)
<input type="radio"/> Building Owner
<input type="radio"/> Building Manager
<input type="radio"/> Facility Manager
<input type="radio"/> Property Manager
<input type="radio"/> Asset Manager
<input type="radio"/> Architect
<input type="radio"/> Appraiser
<input type="radio"/> Purchasing Agent
<input type="radio"/> Leasing Agent/Broker
<input type="radio"/> Investor
<input type="radio"/> Engineer
<input type="radio"/> Developer
<input type="radio"/> Other _____ | 2. What is your primary type of business or organization? (check one)
<input type="radio"/> Property management
<input type="radio"/> Real estate management
<input type="radio"/> Manufacturer
<input type="radio"/> Banker
<input type="radio"/> Real estate broker
<input type="radio"/> Insurance
<input type="radio"/> Communications services
<input type="radio"/> Real estate investment
<input type="radio"/> Distributor/rep.
<input type="radio"/> Government
<input type="radio"/> Utility
<input type="radio"/> Education
<input type="radio"/> Architect
<input type="radio"/> Consultant
<input type="radio"/> Contractor
<input type="radio"/> Health care
<input type="radio"/> Association
<input type="radio"/> Other _____ | 3. How many square feet of office space do you manage? (check one)
<input type="radio"/> Less than 50,000
<input type="radio"/> 50,000 – 100,000
<input type="radio"/> 101,000 – 300,000
<input type="radio"/> 301,000 – 600,000
<input type="radio"/> 601,000 – 1 million
<input type="radio"/> Over 1 million

4. How many buildings do you, not your company, manage? (check one)
<input type="radio"/> 1
<input type="radio"/> 2-5
<input type="radio"/> 6-10
<input type="radio"/> 11-20
<input type="radio"/> 21-50
<input type="radio"/> Over 50 | 5. What types of properties do you represent? (check all that apply)
<input type="radio"/> Government buildings
<input type="radio"/> Medical buildings/hospitals
<input type="radio"/> High-rise commercial Office
<input type="radio"/> Low-rise commercial office
<input type="radio"/> Suburban buildings/office parks
<input type="radio"/> Shopping centers/malls
<input type="radio"/> Schools, colleges, Universities
<input type="radio"/> Office condominiums
<input type="radio"/> Parking facilities
<input type="radio"/> Warehouses
<input type="radio"/> Hotels
<input type="radio"/> Other _____ | 6. Where are your properties located? (check all that apply)
<input type="radio"/> Downtown Buffalo
<input type="radio"/> Erie County - Suburbs
<input type="radio"/> Erie County – South towns
<input type="radio"/> Allegheny County
<input type="radio"/> Cattaraugus County
<input type="radio"/> Chautauqua County
<input type="radio"/> Niagara County
<input type="radio"/> Orleans County
<input type="radio"/> Wyoming County |
|---|---|---|---|--|

TOTAL BUILDING RENTABLE AREA	Sq. Ft.	BUILDING OFFICE AREA	Sq. Ft.	BUILDING RETAIL AREA	Sq. Ft.
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I UNDERSTAND THAT BY PROVIDING MY MAILING ADDRESS, EMAIL ADDRESS, TELEPHONE NUMBER, AND FAX NUMBER, I CONSENT TO RECEIVE COMMUNICATIONS BY OR ON BEHALF OF BOMA VIA REGULAR MAIL, EMAIL, TELEPHONE AND/OR FAX.

I hereby request membership in the Building Owners and Managers Association

APPLICANT SIGNATURE	DATE OF APPLICATION
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DUES SCHEDULE:	<input type="radio"/> REGULAR _____ \$620	<input type="radio"/> REGULAR ADDITIONAL _____ \$430
	<input type="radio"/> ALLIED _____ \$620	<input type="radio"/> ALLIED ADDITIONAL _____ \$430
_____ 95 % OF 2016 DUES IS TAX DEDUCTIBLE		

NOTE: A percentage of your 2017 dues payment to BOMA International is deductible for federal income tax purposes as an ordinary and necessary business expense. Contributions or gifts to BOMA International are not deductible as charitable contributions.



Buffalo, NY 14203-1713
Ph: 716.856.3801
info@bomabuffalo.com
www.bomabuffalo.com

OFFICERS

President

Paul Muck, LEED AP
Newmark Grubb Knight Frank

1st Vice President

Andrea Harvey
Parkland Professional Park, LLC

2nd Vice President/Treasurer

Michele Messina
TM Montante Development

Immediate Past President

John R. Greene, RPA
Uniland Development Co.

DIRECTORS

Sarah Cudmore

Great Lakes Build Systems
Don Erb, BOMA Fellow, RPA, FMA
University at Buffalo

Michael Farrell

Constellation Energy

Jennifer Flood

Buffalo Niagara Medical Campus

Michael Lawler

Unyts

Emily McNulty

SERVPRO of The Southtowns

Zach Melas

Ciminelli Real Estate Corp.

Patrick Phillips, CPP

Allpro Parking, LLC

Executive Director

Jennifer L. Aiple

Serving the counties of
Erie, Niagara, Allegheny,
Cattaraugus, Chautauqua,
Orleans and Wyoming

Federated with



www.boma.org

Dear Commercial Real Estate Professional:

Thank you for your interest in the Building Owners & Managers Association (BOMA) Buffalo. BOMA is a federated chapter of BOMA International and commercial real estate's number one business solutions provider and support network. Our active group of approximately 120 members enjoys the following benefits:

- Monthly Meetings (Luncheons, building tours and networking events)
- Annual BOMA Awards event, Golf Outing, Membership and Holiday Social
- Seminars and educational presentations
- Membership in BOMA International
- BOMA Buffalo and International Membership Directories
- Continuing educational opportunities, designation and certificate programs
- Involvement with BOMA committees locally, regionally and nationally
- Access to comprehensive marketplace research data (Experience Exchange Report)
- BOMA International Magazine, publications and discount programs
- Ability to share information with industry colleagues via member email blasts

Please accept this invitation to attend our next monthly meeting as our guest. The Events Calendar can be found at www.bomabuffalo.com. As a non member, you are entitled to attend two meetings per year, and your first meeting is on us! Please contact the BOMA office and we will register you for your first meeting.

We hope you will review the enclosed information and consider becoming a BOMA member. If you have questions, please contact a membership committee representative listed below. To get your membership started immediately, please complete the enclosed membership application and return with your payment. We look forward to seeing you at future events!

The BOMA Membership Committee

Co-chair: Kevin T. Hassen, BOMA Buffalo Past President
Property Manager, Uniland Development Company
khassen@uniland.com

Co-chair: John Greene, RPABOMA Buffalo Immediate Past President
Senior Property Manager, Uniland Development Company

Jennifer Aiple, BOMA Buffalo Executive Director
info@bomabuffalo.com

Sarah Cudmore, BOMA Buffalo Director
Service Contract Sales, Great Lakes Building Systems,
sblanchard@glbs-inc.com

Mike Farrell, BOMA Buffalo Director
Business Development Manager, Constellation
Mike.Farrell@constellation.com

Debora Kowalski, BOMA Buffalo Member
GP Pro\ Georgia-Pacific. LLC
Deborah.kowalski@gapac.com

Richard Serra, BOMA Buffalo Director
President, Allpro Parking, LLC
RSerra@allproparking.com



About BOMA Buffalo

Greater Buffalo Building Owners and Managers Association (BOMA) is a non-profit trade association, and a federated chapter of BOMA International. Our membership includes approximately 120 property professionals consisting of building owners, property managers, developers and other real estate professionals as well as associate members providing services and supplies to the commercial real estate industry. Our members own or manage over 52 million square feet of office, commercial, retail and industrial properties.

In representing our members and the business community to local and state officials, BOMA is able to speak as an industry-wide voice, providing a more powerful and dynamic representation, thus creating greater value to you, the building owner or industry professional.

Mission Statement

The Purpose of Greater Buffalo BOMA is to advance the professional ideals and facilitate the concerns of the building owners, managers and associated professionals in the Western New York area. In order to maximize our members' ability to positively affect the communities in which they operate we will:

Provide **NETWORKING** opportunities to develop communication between members as well as access to industry professionals and decision makers the benefit building ownership and operation.

Support **EDUCATIONAL** programs including professional designation tracks that will enable each member to be a more effective and valuable manager.

Thoughtfully **ADVOCATE** on behalf of membership to foster the health and growth of our local industry thereby benefiting the community.

Conduct **RESEARCH** and provide data that assist members in reaching the business objectives of there individual companies and our industry as a whole.

Greater Buffalo BOMA.....Always **NEAR**



2017 Board of Directors

Regular Members = Blue
Allied Members = Black

Officers

President	Paul Muck, LEED AP, Newmark Grubb Knight Frank
1 st V. President	Andrea Harvey, Parkland Professional Park, LLC
2 nd V. President	Michele Messina, TM Montante Development
Sec/Treasurer	(TBD with new Bylaw adoption)

Directors

Sarah Cudmore, Great Lakes Building Systems
Don Erb, BOMA Fellow, RPA, FMA, University at Buffalo
Jennifer Flood, Buffalo Niagara Medical Campus
Mike Farrell, Constellation Energy
Michael Lawler, Upstate New York Transplant Services
Emily McNulty, ServPro of the Southtowns
Zach Melas, Ciminelli Real Estate Corporation
Patrick Phillips, CPP, Allpro Parking, LLC

Immediate Past President

John Greene, RPA, Uniland Development Company

2017 BOMA Buffalo Sponsor Program

The BOMA Buffalo Sponsor Program is designed to provide BOMA member companies with increased visibility and awareness, and to effectively communicate their corporate message. Your participation and generosity helps to support the many programs and initiatives of BOMA Buffalo.

PLATINUM SPONSOR (\$5,000) unlimited sponsorships available	GOLD SPONSOR (\$2,000) unlimited sponsorships available	SILVER SPONSOR (\$1,000) unlimited sponsorships available	BRONZE SPONSOR (\$500) unlimited sponsorships available	ANNUAL WEBSITE SPONSOR (\$1,500) one sponsorship available	BOMA E-NEWSLETTER SPONSOR (\$550) one sponsorship available
ALL GOLD SPONSOR BENEFITS PLUS: BOTTOM BANNER AD with company logo, website link, and brief company description on all main BOMA Buffalo website pages for the calendar year.	ALL SILVER SPONSOR BENEFITS PLUS: Four hole sponsor signs for the Annual BOMA Buffalo golf outing (\$400 value)	ALL BRONZE SPONSOR BENEFITS PLUS: Four hole sponsor signs for the Annual BOMA Buffalo golf outing (\$400 value)	Company logo and active link to your company website on the sponsor page of www.bomabuffalo.com for 2017 calendar year. Logo listed in sponsor section of BOMA Newsletter for 2017 calendar year.	TOP BANNER AD with company logo, website link, and brief company description on all main BOMA Buffalo website pages for the remaining 2017 calendar year. Identified as 2017 WEBSITE SPONSOR	TOP BANNER AD with company logo, website link, and brief company description on all remaining BOMA Newsletters for the 2017 calendar year. Identified as 2017 BOMA Newsletter sponsor
Business card & company brochure included in each prospect and new member packet	One foursome for the Annual BOMA Buffalo golf outing (\$720 value)	Identified as BIRDIE SPONSOR at 2017 BOMA Golf Outing	Logo displayed on BOMA Sponsor sign and/or table tents at all remaining 2017 monthly meetings	ANNUAL WEBSITE SHOWCASE AD (\$700) unlimited space available	ANNUAL BOMA E-NEWS FEATURE AD (\$350) unlimited space available
Opportunity to introduce the luncheon speaker at one 2017 monthly luncheon of your choice	Identified as EAGLE SPONSOR at 2017 BOMA Golf Outing		Logo displayed on all remaining 2017 monthly meeting invitations	Company logo, website link, and 5 word company/service description placed in a sidebar on all main BOMA Buffalo website pages and newsletters for the remaining 2017 calendar	Company logo, website link, and 5 word company/service description placed in Member Highlight section of all remaining 2017 BOMA newsletters
Four BOMA Buffalo regular monthly luncheon tickets			Identified as BOGEY SPONSOR at 2017 BOMA Golf Outing		
Identified as PLATINUM SPONSOR at 2017 BOMA Golf Outing				ANNUAL WEBSITE LOGO DISPLAY (\$450) unlimited space available	BOMA E-NEWS FEATURE AD (\$50) unlimited space available

For sponsorship opportunities and inquiries, please call:



Jennifer L. Aiple
Executive Director
BOMA Buffalo

Phone: 716.856.3801
info@bomabuffalo.com



MEETING SPONSOR (\$250) Call to reserve a meeting date.

- One Monthly Meeting sponsorship to include:
- ◆ Two meeting tickets for sponsored meeting.
 - ◆ Recognition as meeting sponsor with company logo on meeting invitation and in corresponding BOMA e-news.
 - ◆ Product/brochure table in meeting registration area
 - ◆ Recognition by the meeting Chair in opening remarks
 - ◆ 5 minutes at the podium at beginning of lunch program to highlight company and product/services
 - ◆ Note: One lunch sponsor per monthly meeting. Sponsorships will be determined on a first come, first serve basis and will be confirmed at the time the sponsorship fee is collected

ANNUAL WEBSITE LOGO DISPLAY (\$450) unlimited space available

Company logo with website link displayed in a sidebar of BOMA Buffalo Home Page for the remaining 2017 calendar year

BOMA E-NEWS FEATURE AD (\$50) unlimited space available

Company logo, website link, and 5 word company/service description placed in Member Highlight section of **one** BOMA e-newsletter of choice



What Members Are Saying

"I have worked in the real estate management business for over a decade, and could validate that the job of a property manager is extremely challenging. One of the best resources I have for resolving issues that arise throughout the years is to contact colleagues I have met through BOMA.

Collectively, the Facility and Property Managers that are involved in BOMA have a tremendous amount of experience and knowledge; and I tap into this resource at every luncheon, board meeting, committee meeting, golf tournament, etc. This resource has tremendous value!"

Jeff O'Bannon
Director of Property Management
Ciminelli Real Estate Corporation

"National Fuel Resources, Inc. has enjoyed being a member of BOMA for years. BOMA has been a one stop source for the latest in property management insight and long-term business connections and its members share a one of a kind professional camaraderie. BOMA is one of those unique organizations that stays relevant to those who have been in business for years and also gives new members an energized introduction to the business world."

Catherine C. Wolf
Marketing Coordinator
National Fuel Resources, Inc.

"The contacts I have made; the relationships I have developed; and the resulting sales for our company have more than paid for my annual membership dues."

James D. Coleman
Sales Executive
Janitronics Facility Services

"Being a part of BOMA has allowed me to groom my people skills while absorbing many different points of views and solutions to every day issues. I have forged many relationships that have served me well in my Property Management career.

From an employer point of view, it is a training school of sorts. If a person involves themselves in the process of serving in positions on the Board of Directors, there is a progression of different posts available leading to serving as President of the organization. Each step along the way teaches responsibility, and knowledge is gained of different aspect of business involvement. This involvement bodes well for the employer as this involvement carries to all areas of employment. I would encourage all to consider getting involved. It is an experience you will keep with you for a long time."

A. Jack Osler RPA, FMA
Property Manager
Ciminelli Real Estate Corporation