MEMBERSHIP & SPONSORSHIP OPPORTUNITIES

2027



105 Years of Building Community within the Western NY Real Estate Industry

Build Buffalo with BOMA

Invest in the future of commercial real estate in Western New York.

Supporting BOMA is the best way to:

- Connect with the region's top CRE leaders and companies
- Support the next generation of professionals through education and advocacy
- Be recognized as an organization that builds community and drives industry growth

Our annual sponsorship program offers discounted memberships, access to exclusive events, and year-round visibility — all while supporting BOMA's mission to strengthen Buffalo's CRE community.

Secure your partnership today — and help shape the future of commercial real estate in Buffalo.

This isn't just a new menu of options, it's the best way to invest in Buffalo's CRE community and maximize your company's return.



"My love for this organization and the business growth it has supported over the years made it an easy decision to choose the Signature package."

Jason Coleman
Janitronics



"*Thrilled our Community Sponsorship could flex to swap my Golf Outing Silver Sponsorship for extra event tickets—proof of BOMA's adaptability and member-first focus.*"

Julia Spitz
Savarino Properties



"There's no better place in WNY than BOMA Buffalo for professionals looking to grow in our industry. That's why ECIDA is proud to be a Rising Sponsor in 2026."

Talia Johnson-Huff
ECIDA

2027 IS PACKED WITH GREAT OPPORTUNITIES

TOURS & EXPERIENCES

Return to Northland
8 Years Later
Northland Workforce Training Center
January

Document Security and Tech
Recycling Facility
Lincoln Archives
February

Above the Roar VR Experience
in Niagara Falls
Delaware North
March

Great Points Film &
TV Studio Complex
Rich Products
April

Landfill as Renewable Energy
Modern Landfill
Modern Disposal Services
May

Concrete Facelift
On-Sight Demonstration
A-1 Concrete Leveling
May

Ralph Wilson Park Conservancy
A-1 Concrete Leveling
June

The Commissary
Buffalo Public Schools
McGuire Development Company
July

Return to Feedmore
Uniland Development Company
August

Return to the Dun Building
McGuire Development Company
September

Olmsted Parks Facilities Tour
Buffalo Olmsted Parks Conservancy
October

Amazon Fulfillment Center
Amazon - Niagara Falls
November

SPECIAL EVENTS

33rd Annual Golf Outing
Lancaster Country Club
Monday, July 26

The Energy Resiliency &
Sustainability Fair
May

Advocacy Symposium
Revitalizing Downtown
Wednesday, September 22

Annual Holiday &
Awards Celebration
Monday, December 1

Registration required for all events. All dates and ticket prices are subject to change.

BECOME A 2027 SPONSORSHIP PARTNER TODAY

Packages are the smartest, most cost-effective way to support BOMA Buffalo, give back to the BOMA community, and guarantee year-round recognition.

MORE IMPACT
MORE VALUE
MORE COMMUNITY
MORE VISIBILITY

	SIGNATURE	PREMIER	COMMUNITY	RISING
Package Costs:	***$7,000***	***$5,000***	***$3,500***	***$2,500***
Actual Package Value:	*$8,500*	*$5,950*	*$4,000*	*$2,650*
Savings:	*$1,500*	*$950*	*$500*	*$150*
% Savings:	*18%*	*16%*	*13%*	*6%*
Membership*	1	1	1	1
Additional Memberships*	3	2	2	1
VIP Event Tickets Program***	25	20	15	10
Newsletter Ads **	3	2	1	1
Website Banner Ads **	3	1	1	1
Stage recognition at all events	✔	✔	-	-
Golf Outing Sponsorship	MAIN EVENT Includes Foursome	EAGLE Includes Foursome	BIRDIE	BOGEY

* Includes a 2026 ~5% membership fee increase.
** Signature level has priority choice of months and quarters.
***Event tickets cannot be used for Annual Golf Outing, Annual Awards Celebration Holiday Party and any other event outside of the $35-$45.

Schedule an Appointment Today to Customize Your Partnership

ALIGN YOUR SPONSORSHIP WITH YOUR BUSINESS STRATEGY

CUSTOMIZATIONS TO MEET YOUR NEEDS

PERSONALIZE YOUR VISIBILITY ACROSS THE YEAR FLEXIBLE OPTIONS TO MATCH YOUR PRIORITIES

CORE RELATIONSHIP

Principal Membership - $709 **Additional Principal - $504**

Allied Membership - $765 **Additional Allied - $525**

MAJOR ANCHOR EVENTS

Golf Outing - August 10, 2025

Platinum Main Event Sponsor – $3,750
Foursome, 4 hole signs, banner ad,
dinner stage recognition

Eagle Sponsor – $2,600
Foursome, 2 hole signs, awards tickets

Birdie Sponsor – $1,200
2 hole signs, logo on sponsor signage

Bogey Sponsor – $575
Hole sign, logo in program

Also Available: Par Sponsorships

Awards Celebration - November 11, 2026

Gold Sponsor – $1,200
Table of 12, full-page ad, stage recognition

Silver Sponsor – $900
Table of 10, half-page ad, signage

Bronze Sponsor – $750
6 attendees, logo on tote bag & event signage

PROGRAM & EXPERIENCE SPONSORS

Golf Outing

Beverage Cooler Sponsor	$300
Dinner Sponsor	$300
Lunch Sponsor	$300
Cocktail Hour Sponsor	$300

Awards/Holiday Celebration

Event Sponsor	$1000
Dinner Sponsor	$500
Dessert Sponsor	$500
Appetizer Sponsor	$500
Cocktail Sponsor	$500

Education / Advocacy / Ongoing Programs

Breakfast Program Sponsor	$500
Lunch Program Sponsor	$500
Seminar Sponsor	$500
New Member Welcome Sponsor	$500
Tours Sponsor	$2,500
Educational Series Sponsor	$2,500
L.I.F.T. Program Sponsor	$2,500
Scholarship Sponsor	$1,500
Annual Advocacy Sponsor	$2,500

CUSTOMIZATIONS CONTINUED...

DIRECT ADVERTISING

Sponsored Social Media Campaign	$300
Newsletter Ad	$300
Website Banner Ad	$300

ADDITIONAL EVENT TICKETS

5 tickets	$200
10 tickets	$400
15 tickets	$600
20 tickets	$800
25 tickets	$1000

GOLF OUTING SPONSORSHIPS

Luncheon Sponsor	$500
Golf Cart Sponsor	$500
Beverage Cooler Sponsor	$400
Closest to the Pin – Women	$200
Closest to the Pin – Men	$200
Longest Drive – Women	$200
Longest Drive – Men	$200
Putting Contest Sponsor	$200
Straightest Drive Sponsor	$200
Hole Sponsor (Tee Sign)	$100

HOW PAYMENTS WORK

Invoice Creation: Invoices are generated in QuickBooks and emailed with a secure payment link.

ACH Payments: Sponsors can pay by bank transfer using routing and account numbers through QuickBooks' secure system.

Credit Cards: All major cards (Visa, MC, AmEx, Discover) are accepted through the same invoice link and the member will be responsible for the credit card fee (2.99%). Recommend ACH payment to avoid CC charges..

Receipts: QuickBooks emails payment receipts automatically and marks invoices as paid.

Manual Options: Sponsors may request a PDF invoice, but paper checks are no longer accepted.

Security: All payments are encrypted and compliant with banking and PCI standards.

Payment Terms: Payment is due within 30 days of the invoice date.