



## **2021 BOMA BOARD OF DIRECTORS ELECTION CANDIDATE PROFILES**

The following information has been provided to BOMA Buffalo by the three (3) BOMA members who wish to serve on the 2021 BOMA Buffalo Board of Directors. These profiles are provided in an attempt to give you insight into the qualifications and interests of each candidate. Candidate's names are listed in alphabetical order by last name and there are no special endorsements inferred by the position on this page.



### **Joe Arlotta**

BOMA Allied Member  
Customer & Business Development  
MJ Mechanical Services Inc.

In 2009, Joe joined the team at MJ Mechanical, now part of the Comfort Systems USA network. He has partnered with many building owners and property managers to establish comprehensive HVAC Preventive Maintenance programs and practices. He has extensive experience related to the Sales, Service, and Installation of HVAC equipment, performance contracting and Building Energy Management Systems.

Joe is completing his first 3-year term on the Board of Directors of the Buffalo Building Owners and Managers Association (BOMA) and is interested in being elected to a second term. Joe is the chairperson of the BOMA Membership Committee and is typically the first contact for new BOMA members. In addition, Joe joined the BOMA Golf Outing Committee this year to assist with important decisions and ideas during the pandemic. He would be honored to continue representing BOMA members and asks for your vote.

Joe spent time at Johnson Controls and Pitney Bowes utilizing his customer service, technical and electrical background to establish and maintain Office Operations and Build Energy Management Systems. Prior to entering the HVAC industry, Joe spent twenty years in the Aviation Service Industry. Beginning in 1986 he held key positions at Aero Instruments & Avionics including Operation Manager, Technical Service Liaison, Department Manager, and FAA Aviation Inspector. Joe is a graduate from Erie Community College with a degree in Electrical Engineering Technology.



**Tina Coppins, RPA**

BOMA Principal Member  
Property Manager  
AppleTree Business Park

Tina Coppins brings over 20 years of experience as a Property Manager at the AppleTree Business Park. Her role at the AppleTree includes overseeing 450,000 sq ft as an on-site manager. She handles all day-to-day operations, construction management and capital expenditures.

Tina has been involved with BOMA since 1993 and held the position of President in 2000. She has served many years on the board of directors and was involved in many committees including Chairperson of the Programs, and the Awards Committees, and helping with membership, Code of Ethics Policy, and The Outstanding Building of the Year (TOBY) Awards. She has helped coordinate and participated in our local advocacy day. In addition, in 2002 Tina represented BOMA Buffalo in Washington D.C. during the National Issue Conference.

Tina achieved a Real Property Administrator (RPA) designation from the Building Owners and Managers Institute (BOMI). She also finished her Bachelor's Degree in 2018 in Business Management. She is interested in representing our membership and being elected to the 2021 Board of Directors for a 3-year term.



**Crystal Guash, RPA**

BOMA Principal Member  
Assistant Vice President, Property Management  
McGuire Development Company

Crystal Guash is the Assistant Vice President, Property Management at McGuire Development Company where she provides property management, construction support, and superior tenant service for the company's portfolio properties. Crystal manages a team of property managers and administrative staff to execute the process of maintaining and creating value in real property consistent with the owner's objectives through the efficient balance of tenant and owner relations, financial budgeting and expense control, risk management and all other operational aspects of the property with the highest standards of professional ethics. She also serves as administrator for the company's web-based operations system and spearheads process improvement initiatives to increase productivity and efficiency. Crystal first started at McGuire as a Dispatch Operator, assisting the property management team with daily tasks and coordinating maintenance and repair requirements for the entire portfolio. She very quickly impressed leadership members with her skills, knowledge, and "go getter" personality, and has since been promoted three times in her five years with the company.

Crystal has degrees in Building Management & Maintenance and Environmental Design in Urban Planning, graduating with honors from the University at Buffalo. She also holds an Real Property Administrator (RPA) designation from the Building Owners and Managers Institute (BOMI). Crystal was involved in the rehabilitation of an estate in South Buffalo, where she worked with AmeriCorps, ECC City Campus, historic preservationists, and members of the Buffalo Common Council through an internship at City Hall. Her previous professional experience includes various customer service management positions. Crystal is a proud native of the Buffalo area and is a member of many community organizations, devoting much of her time to volunteer efforts. Crystal is very involved in the operations of her church, The Bread of Life, providing services and coordination of marketing, music performance, and child education programs. She is also a dedicated member of a team for Aids Walk Buffalo, an annual event that supports Evergreen Health Services of WNY. Crystal lives happily with her cat Penelope. She believes she can bring a fresh perspective to the BOMA board and is incredibly grateful for the opportunity to become more involved in such a worthwhile organization.

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