



FOR IMMEDIATE RELEASE

Contact: Jennifer Aiple
Executive Director
Greater Buffalo BOMA
716.856.3801
info@bomabuffalo.com

Greater Buffalo Building Owners & Managers Association Announce 2012 Award Winners

(Buffalo, NY – September 20, 2011) – The Greater Buffalo Building Owners & Managers Association (BOMA) celebrated its annual BOMA Awards during a recognition luncheon at the newly remodeled Webb Building in downtown Buffalo. Over 70 BOMA members and colleagues attended to celebrate the outstanding performance of commercial real estate professionals and companies in nine categories.

The BOMA awards represent both the companies that help grow the Buffalo region by developing or renovating commercial buildings, creating jobs and servicing their tenants, and also the individuals who excel in their jobs and contribute to the success of their companies.

Dennis Cannon of CBRE Buffalo/Comvest Consulting was honored as BOMA Property Manager of the Year. Dennis Cannon has worked for CBRE Buffalo/Comvest Consulting for approximately ten years. Under Cannon's management, the portfolio has grown from 40,000 square feet to close to one million square feet today. Cannon manages the day to day activities at the HealthNow New York Headquarters Building in Downtown Buffalo. "Dennis brings a depth of knowledge, a team building and "client first" approach that is second to none," said Jeffrey LiPuma, managing partner, CBRE/Buffalo.

Hotel @ The Lafayette, Signature Development's most recent masterpiece, was named BOMA Property of the Year. Developer Rocco Termini spent \$42 million restoring the eight-story, 245,000-square-foot complex to capture the vision of architect Louise Blanchard Bethune, when designed 108 years ago.

The Lafayette now features The Pearl @ The Lafayette microbrewery and restaurant, the Pan-American Dining Room, banquet rooms, ballrooms, Butterwood Desserts, Michael A's steakhouse, a custom bridal shop, Anatomy, and Woyshner's Flower Shop. There are also 115 apartments and a 34-room boutique hotel.

The complete list of 2012 BOMA Award recipients are as follows:

Property Manager of the Year
Dennis Cannon
CBRE|Buffalo/Comvest Consulting

Property of the Year
Hotel @ The Lafayette
Signature Development

Real Estate Development of the Year
William R. Greiner Hall
State University of New York at Buffalo

William R. Greiner Hall was designed to provide a state of the art living and learning environment that is sustainable in design and operations and that exceeds accessibility standards.

Located on the University at Buffalo's North Campus, Greiner Hall was designed to earn a Gold rating under the U.S. Green Building Council's Leadership in Energy and Environmental Design (LEED) rating system, and to conform with best practices in universal design, which refers to the creation of buildings, products and services accessible to people of diverse abilities. The Building is the first LEED Gold designed public higher education residence hall in New York State and was built through an innovative public private partnership not using state capital dollars. Designed and engineered by Cannon Design and built by LP Ciminelli, the building took almost two full years to complete at a cost of \$57 million dollars.

Board Member Service Award
Lois Richter
69 Delaware Avenue Associates, LLC

Lois has been a Board Member of Greater Buffalo BOMA for over ten years and has enthusiastically supported BOMA Buffalo for over fifteen years. She will be completing her second 3-year term on the Board in December. Richter works tirelessly on numerous BOMA committees. She consistently contributes to Board decisions and offers valuable information. Lois is not only a Board Member; she is a friend to BOMA members, a confidant and a leader of the organization.

Member of the Year
Shelley Unocic
Uniland Development Company, Inc.

Since joining BOMA in 2007, Shelley Unocic has shown her support for BOMA in many ways. She not only is an active member and attends monthly meetings on a regular basis, but she goes beyond her dedication to BOMA by helping with other aspects of the association. Unocic offers insight to help BOMA understand the resources property managers are looking for in their membership, she continuously introduces new businesses to BOMA to help grow our membership, and she often helps to make business connections amongst current members.

Several years ago Unocic took on the responsibility of coordinating the raffle for the BOMA Golf Outing. With her guidance, over the past three years the raffle has evolved and has brought our fundraising to record breaking numbers. Unocic sets a high standard in participation and volunteerism and we are thankful for her hard work and enthusiasm!

Special Project of the Year
Jet View Center Property Conversion
55 Amherst Villa Road, Cheektowaga, NY

Now home to Integrity Office Supply, 55 Amherst Villa Road in Cheektowaga has been branded for its amazing views of the Buffalo/Niagara Airport runway. Integrity renovated general warehouse property, an expansion off their second floor office, to create Class A office space to accommodate a lease for ComDoc Inc. This need was met by two non-professional developers, Ron Raccuia and Tom Naples. These professionals demonstrated vision and entrepreneurial spirit to solve a space need where no one else could.

Vendor Member of the Year
Ronald C. Schlegel
R.E. Kelley, Inc.

Ronald Schlegel began his career with R.E. Kelley, Inc. over 30 years ago and has been leading the company as President since 1994. Schlegel is the steward for the overall strategy and growth of the business. He is instrumental in pursuing new products and technologies for the specialized services that R. E. Kelley, Inc. offers and spends much of his time in the field, monitoring the progress of work at job sites. His dedication to customer satisfaction has developed his long-standing client list which includes: Canisius College, Ciminelli Development Company, M&T Bank, Kaleida Health, Iskalo Development Corporation and Niagara University.

Over the years, R.E. Kelley, Inc. has diversified to include all aspects of exterior façade maintenance. The management team expects the building restoration and maintenance business to expand as a growing number of commercial buildings require the rehabilitation services that R.E. Kelley, Inc. can provide.

Property Renovation of the Year
New Era Cap Company, Inc.

New Era started a multimillion dollar renovation in the headquarters building on Delaware Avenue in early spring 2012 and completed the work in August 2012. The renovation has made room for over 90 new hires.

The first and second floors were configured to add more space for employees. The 4,900 sq ft café on the 3rd floor is was totally remodeled to add more space and to upgrade the kitchen. The 4,514 sq ft penthouse was transformed from an old mechanical space into a showroom that has the new product lines, in addition to a conference space and design team workstation. Interesting features include a stair railing wrapped in baseball leather and stitching, stair posts are Louisville Sluggers bats, seat cushions covered in Wilson football leather, the outfield padding recovered from the New York Mets stadium hanged in the hallway, and Televisions programmed to sports channels built into the restrooms mirrors.

The lighting is all LED or energy efficient Energy Star rated. The new space along with the rest of the building is controlled by an EMS and MAU.

New Era Cap Company is an international lifestyle brand with an authentic sports heritage that dates back over 90 years. New Era Facilities Administrator and BOMA member, Jim Hycner played an integral role in the renovations and was present to accept the award.

**Contractor of the Year
Ed Simoncelli**

Simoncelli Electric, Inc.

Simoncelli Electric was nominated by Parkland Professional Park, LLC, whom they have provided services to for over 35 years. "Simoncelli consistently provides extraordinary service in a timely, ethical and friendly manner. Over the years, Simoncelli has suggested new ideas that reduce costs, increase revenue, increase quality and increase the efficiency of our business," stated Andrea Harvey, Parkland Professional Park managing member.

As President of Simoncelli Electric, Ed also leads by example. He volunteers his time and resources throughout the community through his support of Wings Flights of Hop, and Our Lady of the Sacred Heart, Immaculata Academy High School, St. Francis High School, Gerard Place and Kenmore Mercy Hospital.

About Greater Buffalo Building Owners and Managers Association

Greater Buffalo BOMA is a not-for-profit trade association providing an array of services to commercial property professionals including education, networking opportunities, benchmarking data, legislative and regulatory advocacy and professional development. Greater Buffalo BOMA's membership consists of approximately 100 property professionals including building owners, facility managers and developers, as well as those providing services and supplies to the industry. Greater Buffalo BOMA is a federated chapter of BOMA International. Learn more at www.bomabuffalo.com

About BOMA International

Founded in 1907, the Building Owners and Managers Association (BOMA) International is an international federation of more than 100 local associations and affiliated organizations. The 16,500-plus members of BOMA International own or manage more than 9 billion square feet of commercial properties in North America and abroad. BOMA's mission is to enhance the human, intellectual and physical assets of the commercial real estate industry through advocacy, education, research, standards and information. On the Web at www.boma.org.

###